Transworld Systems Online Client Portal Tutorial



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About Transworld Systems

- Transworld Systems is celebrating over 40 years of business
- We have assisted over 60,000 clients recover over \$2.4 billion in the past five years
- Since 1970, Transworld Systems has been providing tools to businesses to improve their cash flow as well as reduce internal expenses.
- Transworld understands that the relationship you have with your customers/patients is critical in your business. Our services are designed to keep your bottom line healthy while maintaining those relationships.
- If you have questions or need assistance contact:
 - Your Transworld Sales Representative at any time.
 - You can also call us at 1-888-4GoGreen (1-888-446-4733) Monday-Friday, 7 a.m.- 5 p.m. Pacific Time.

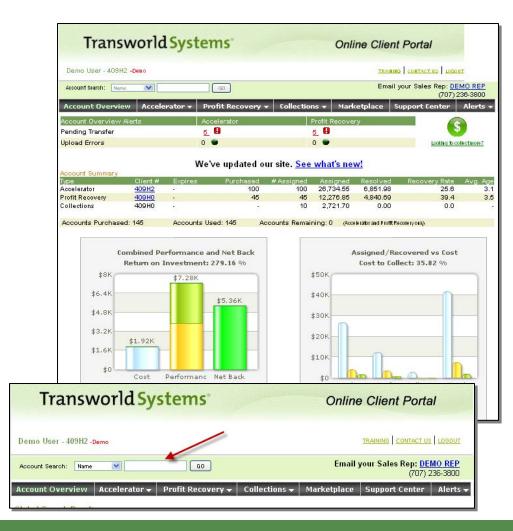
Getting Started – Online Client Portal

- The Online Client Portal (OCP) gives you access to your accounts 24/7
- You can access the OCP from our website: www.transworldsystems.com
- You will need your username and password to login
 - You should receive this information from support@transworldsystems.com
 - If you don't have this information, you can email us at <u>support@transworldsystems.com</u> or you can call us at 1-888-446-4733 prompt 4

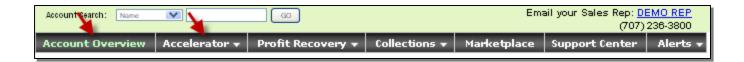


OCP Home Page

- On this page you'll see:
 - Account Summary
 - Quantity of Accounts purchased, used and remaining
 - Expiration date
 - Account Overview Alerts regarding your service – pending and upload errors.
 - Order Summary details of your current accounts
 - Graphs that illustrate your Combined Performance and Net Back Return on Investment as well as your Assigned/Recovered vs. Cost
 - Account Search this search tool is available on all pages of the OCP. The "Global Account Search" allows you to search by Name, Transmittal #, and Reference # across all Transworld Systems services. It's now easier than ever to locate accounts.



Site Navigation Tabs



- Account Overview This link will take you to the home screen from any page on the OCP
- Accelerator
 - Submit New Accounts You can submit accounts here individually for Accelerator services
 - Upload Accounts You can upload a larger quantity of accounts here via various file types (ie: Excel, comma delimited, Access, etc.)
 - View/Stop Accounts You can view accounts you have already submitted and also stop any that have made payments to you or accounts that you no longer wish to proceed with collections
 - Search Accounts This page allows you to search for debtors that are in Accelerator
 - Reports Pull reports that give you the latest updates on the money we've recovered and the
 performance of our services for your business
 - Historical Accounts Accounts are archived here after Accelerator efforts have been completed
 - Transfer Queue Shows accounts pending transfer to Profit Recovery
 - Preferences You can make changes/updates to your account preferences here
 - Account Information View specific account information here

Site Navigation Tabs – cont.



Profit Recovery

- Submit New Debtors You can submit debtors here individually for Profit Recovery services
- Upload Debtors You can upload a larger quantity of debtors here via various file types (ie: Excel, comma delimited, Access, etc.)
- View/Stop Debtors You can view debtors you have already submitted and also stop any
 that have made payments to you or debtors that you no longer wish to proceed with collections
- Search Debtors This page allows you to search for debtors that are in Profit Recovery services
- Reports Pull reports that give you the latest updates on the money we've recovered and the performance of our services for your business
- Historical Debtors Debtors are archived here after collection efforts have been completed
- Transfer Queue -Shows accounts pending transfer to Collections
- Preferences You can make changes/updates to your account preferences here
- Account Information View specific account information here

Site Navigation Tabs – cont.



Collections:

- Submit Debtor (Direct Assignment) You can submit debtors directly to Collections
- Upload Debtors You can upload a larger quantity of debtors here via various file types (ie: Excel, comma delimited, Access, etc.)
- View/Update Debtors You can view debtors that you have already submitted and update their information here
- Search Debtors This page allows you to search for debtors that are in the Collections service
- Reports Pull Collections reports here
- Marketplace A direct link to exclusive offers from Transworld Systems partners.
- Support Center This tab will take you to a submission request form for any requests or questions you have for Transworld Systems
- Alerts- This tab allows you to stay informed on up-to-date alerts from Transworld Systems
 - About Alerts An overview of Transworld Systems alerts
 - Show Alerts Shows current Transworld Systems alerts
 - Alert Preferences Illustrates the Alert type, Frequency and Status...You can customize your alerts here.

GreenFlagsM Four Stage Approach

Your In House Efforts

Send Invoice or Statement

Client

Outsourced In House Efforts – in Your Name 30 Days 37 Days 44 Days 51 Days 58 Days **Diplomatic** Diplomatic **Diplomatic Diplomatic Final** Reminder Letter Reminder Reminder Reminder **Warning Letter** #2 Call Call #2 Letter

GreenFlag

After the invoice or initial statement, submit accounts to GreenFlag Accelerator

– limit internal efforts and expense while controlling the entire process

Systematically contact your customers and patients with 5 contacts in 30 days!

3rd Party Pre-Collection Demands 70 Days B0 Days 90 Days 100 Days 110 Days Demand 1 Demand 2 Demand 3 Demand 4 Demand 5

We contact slow paying accounts every 10 days increasing intensity in each demand without alienating your customers or patients.

Early In House Use of a Diplomatic Third Party at a Controlled Cost. You maintain Control of your Accounts.



3rd Party Verbal Demands

120 Days

Intensive Collections/Legal Action

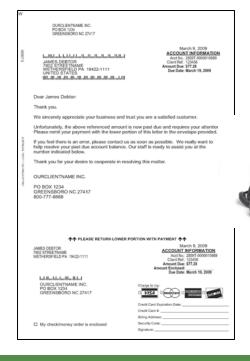
Transworld Systems*
Collections



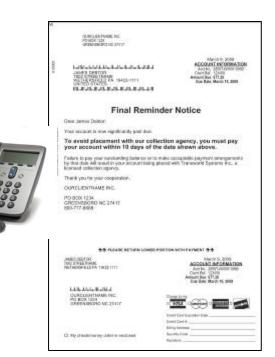
Overview of Services – GreenFlagsm Accelerator

- Cost effective, diplomatic and systematic fixed fee service that resolves past due accounts
- Accelerator contacts are made IN YOUR NAME with the goal of getting you paid faster and improving your cash flow





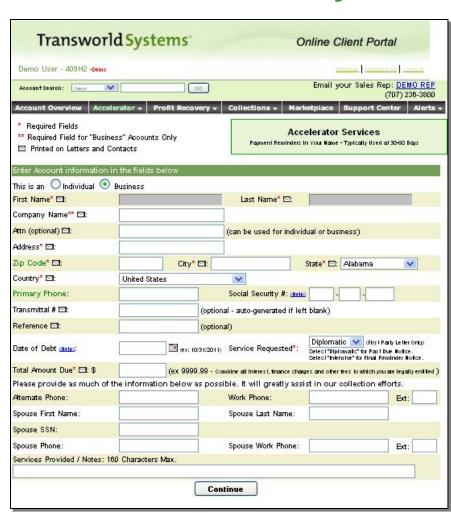




How to Submit Accounts - Manual Entry

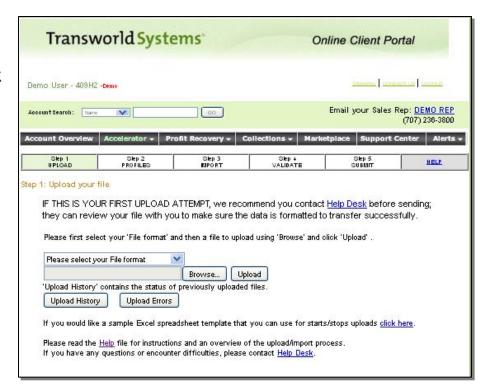
- To submit accounts one at a time to GreenFlag Accelerator, simply scroll over to the service and scroll down to Submit New Account.
- Please note that all required fields are marked with a * and all Required Fields for "Business Accounts are marked with **
- Fields with an envelope next to them indicate information that will be printed on the demand
- The Transmittal # is our ID or tracking number and will be printed on the written contact. We suggest using your own customer/patient numbers as the transmittal number. Or you can leave the field blank and we will assign a transmittal number for you.





How to Submit Accounts - Bulk Upload

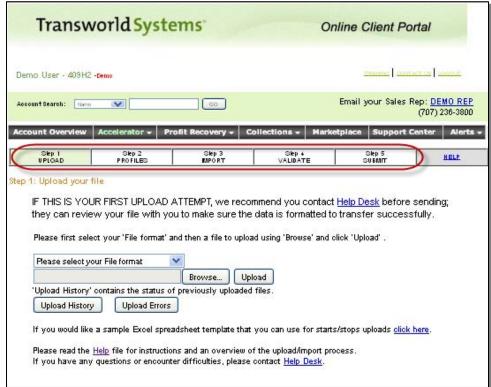
- Uploading accounts in bulk can save time. If this is your first time submitting accounts in bulk upload, we recommend you call the Transworld Systems help desk at 1-888-446-4733 so that they can walk you through the correct process for submitting accounts.
- If you have a need to upload a list of accounts, we support data in the following formats: MS Access, MS Excel, dBase, and Comma Separated Value files files
- For a sample Excel spreadsheet template that you can use for starts/stops uploads, visit
 https://service.transworldsystems.com/tab/upload/Template
 <u>e SS6.xls</u>
- All you need to get started is a data file in one of the supported formats that contain your account records. This file must contain all of the required information normally used to initiate the Accelerator process.





How to Submit Accounts - Bulk Upload - cont.

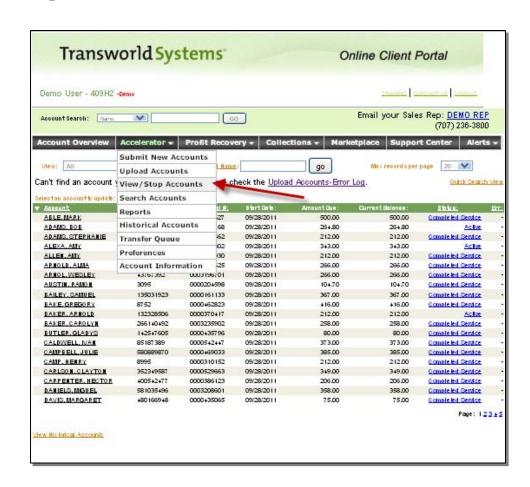
- Once you have your input file ready to go, there are 5 simple steps to submit your accounts to Transworld Systems:
 - Upload sends your input file to Transworld Systems for processing
 - Profiles map columns in your input file to Transworld Systems' standard format
 - Import we convert your data from your format to Transworld Systems' standard format
 - 4. Validate during this step, Transworld Systems does some basic validation for you
 - 5. **Submit** sends your validated information to Transworld Systems for processing
- For more details on each step
 https://service.transworldsystems.com/tab/Upload/TSI_UploadDebtors_Help.doc





View/Stop Accounts

- When you receive a payment, it is your legal responsibility to notify Transworld Systems.
- With this information we will update payments/stop additional demands from being sent.
- To submit a payment all you need to do is click on the View/Stop Account tab
 - Find the account and click on the name
 - This will take you to a screen where you can Update the Account Status

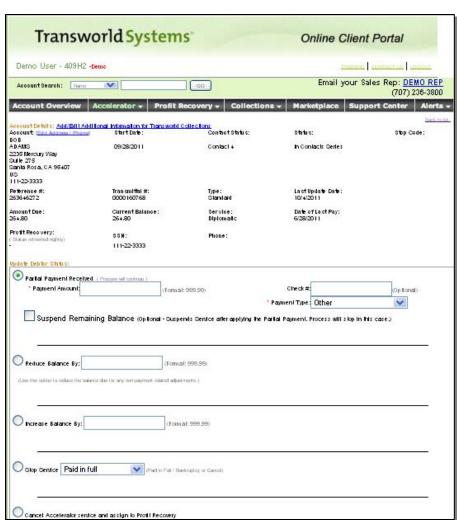




View/Stop Accounts – cont.

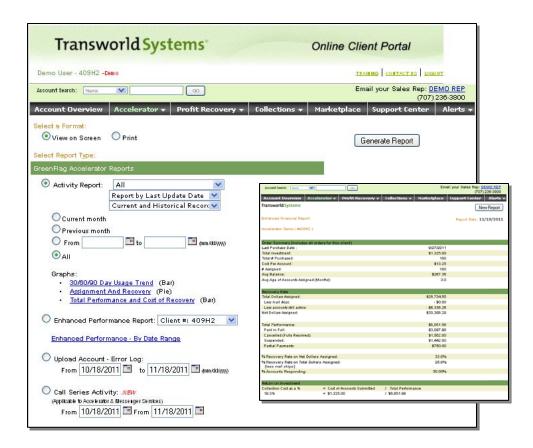
- The Update the Account Status Screen will allow you to:
 - Edit Address/Phone
 - Report a Partial Payment
 - Reduce Balance
 - Increase Balance
 - Stop Service
 - Report a Payment in Full
 - Cancel Accelerator and send to Profit Recovery
 - Cancel Accelerator and send to Collections
 - Suspend Service
- After you have updated the information and determined the next action, click submit and our records will be updated





Reports

- You can pull reports to show the activity of clients in GreenFlag Accelerator
 - Activity Report
 - Enhanced Performance Report
 - Call Series Activity
 - Status Report
 - MPO/Bank Report
 - USPS Change of Address Report
 - Transfer Report





Transfer Queue

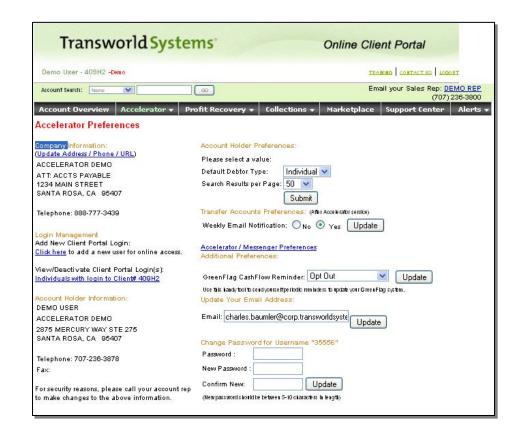
- The Transfer Queue screen will allow you to move selected accounts directly to Profit Recovery.
- If no action is taken, the debtor (s) will NOT transfer to Collections. They will remain in your queue pending action until the Drop Date. (If client contract is set up for Automatic Transfer of Accounts, if no action is taken the debtor (s) WILL AUTOMATICALLY transfer from GreenFlag Profit Recovery to Transworld Systems Collections on the Transfer Date).





Account Preferences

- The Accelerator Preferences page allows you to:
 - Update Company Information
 - Add new account users for the OCP
 - Remove account users from the OCP
 - Update Account Holder Preferences
 - Activate/Deactivate the Weekly Email Notification
 - Accelerator/Messenger Preferences
 - Direct Connect
 - Opt In/Opt Out of the GreenFlag Cash Flow Reminder
 - Update Email Address
 - Change Password for login







Overview of Services – GreenFlagSM Profit Recovery

- An exclusive series of 5 contacts made IN OUR NAME
- All money is paid directly to you
- 100% of recovered funds is yours to keep.
- You choose how we contact (diplomatic or firm) and how often we contact (10 or 14 day cycle)
- All questions or inquiries can be directed back to you to help preserve customer/patient relationships
- Best utilized after 45-90 day range to reduce accounts aging, reduce internal expenses, and increase cash flow
- Substitute contacts 2 and 4 with automated calls - GreenFlag Profit Recovery Messenger (contact your Transworld Sales Rep for more information)



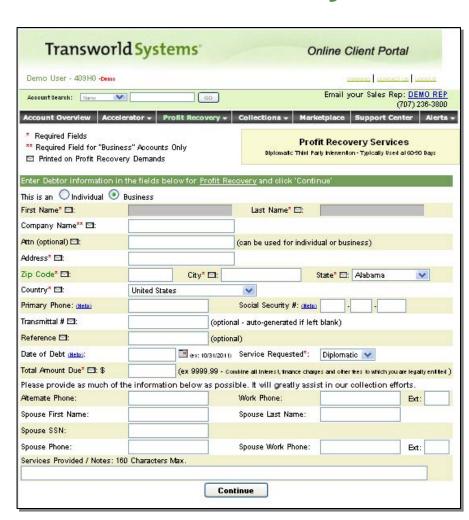




How to Submit Debtors - Manual Entry

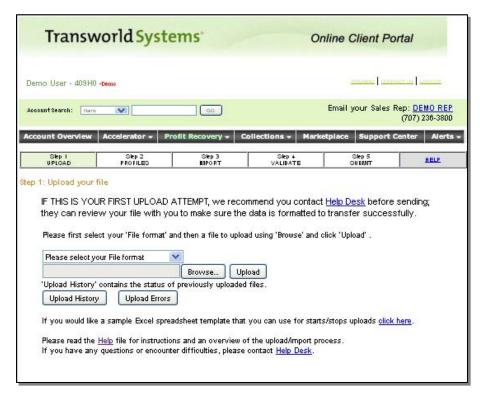
- To submit debtors one at a time to GreenFlag Profit Recovery, simply scroll over to the service and scroll down to Submit New Debtor.
- Please note that all required fields are marked with a * and all Required Fields for "Business Debtors are marked with **
- Fields with an envelope next to them indicate information that will be printed on the demand
- The Transmittal # is our ID or tracking number and will be printed on the written contact. We suggest using your own customer/patient numbers as the transmittal number. Or you can leave the field blank and we will assign a transmittal number for you.





How to Submit Debtors - Bulk Upload

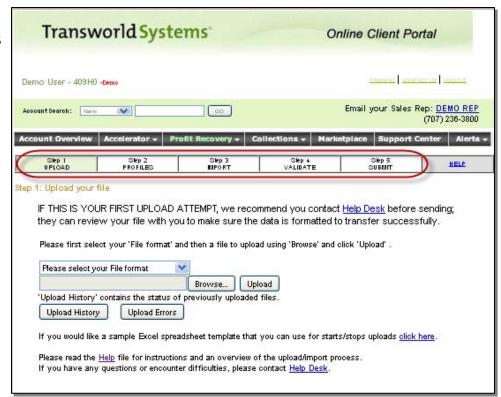
- Uploading debtors in bulk can save time. If this is your first time submitting debtors in bulk upload, we recommend you call the Transworld Systems help desk at 1-888-446-4733 so that they can walk you through the correct process for submitting debtors.
- If you have a need to upload a list of debtors, we support data in the following formats: <u>MS Access</u>, <u>MS Excel</u>, <u>dBase</u>, and <u>Comma Separated</u> <u>Value files</u> files
- For a sample Excel spreadsheet template that you can use for starts/stops uploads, visit
 https://service.transworldsystems.com/tab/upload/Template
 <u>e SS6.xls</u>
- All you need to get started is a data file in one of the supported formats that contain your debtor records. This file must contain all of the required information normally used to initiate the Profit Recovery process.





How to Submit Debtors - Bulk Upload - cont.

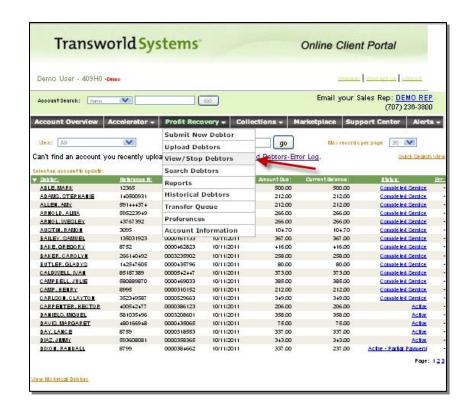
- Once you have your input file ready to go, there are 5 simple steps to submit your debtors to Transworld Systems:
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 - Profiles map columns in your input file to Transworld Systems' standard format
 - Import we convert your data from your format to Transworld Systems' standard format
 - Validate during this step, Transworld Systems does some basic validation for you
 - 5. **Submit** sends your validated information to Transworld Systems for processing
- For more details on each step
 https://service.transworldsystems.com/tab/Upload/TSI
 UploadDebtors Help.doc





View/Stop Debtors

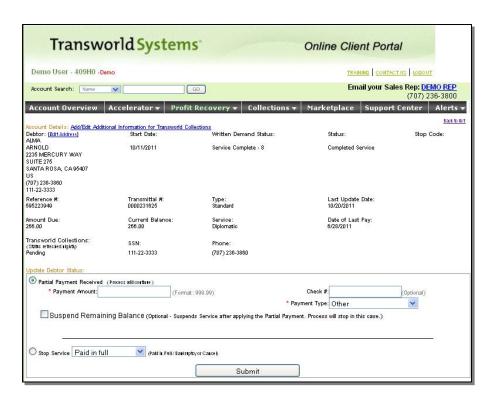
- When you receive a payment, it is your legal responsibility to notify Transworld Systems.
- With this information we will update payments/stop additional contacts from being sent.
- To submit a payment all you need to do is click on the View/Stop Debtors tab
 - Find the debtor and click on the name
 - This will take you to a screen where you can Update the Debtor Status





View/Stop Debtors – cont.

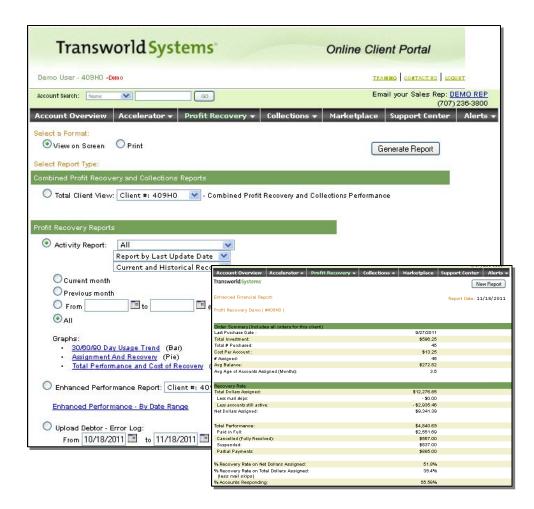
- The Update the Account Status Screen will allow you to:
 - Edit Address/Phone
 - Report a Partial Payment
 - Stop Service
 - Report a Payment in Full and send a complimentary Thank You letter
 - Suspend Service
 - Cancel Profit Recovery service (must be in Profit Recovery for 30 days before this option will appear)
- After you have updated the information and determined the next action, click submit and our records will be updated





Reports

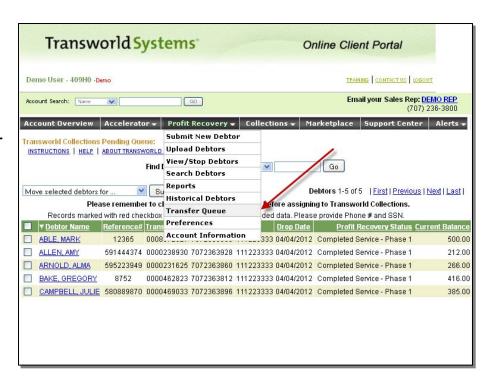
- You can pull reports to show the activity of clients in GreenFlag Profit Recovery
 - Activity Report
 - Enhanced Performance Report
 - Call Series Activity
 - Status Report
 - DDA Report
 - MPO/Bank Report
 - USPS Change of Address Report





Transfer Queue

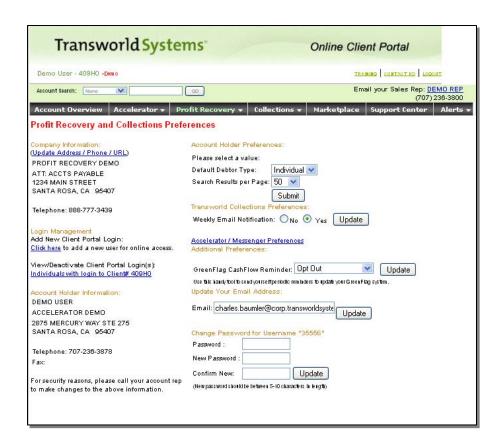
- The Transfer Queue screen will allow you to move selected debtors directly to Collections.
- If no action is taken, the debtor (s) will NOT transfer to Collections. They will remain in your queue pending action until the Drop Date. (If client contract is set up for Automatic Transfer of Accounts, if no action is taken the debtor (s) WILL AUTOMATICALLY transfer from GreenFlag Profit Recovery to Transworld Systems Collections on the Transfer Date).





Account Preferences

- The Profit Recovery/Collections Preferences page allows you to:
 - Update Company Information
 - Add new account users for the OCP
 - Remove account users from the OCP
 - Update Account Holder Preferences
 - Activate/Deactivate the Weekly Email Notification
 - Accelerator/Messenger Preferences
 - Direct Connect
 - Opt In/Opt Out of the GreenFlag Cash Flow Reminder
 - Update Email Address
 - Change Password for login





Transworld Systems® Collections

Overview of Services-Transworld Systems Collections

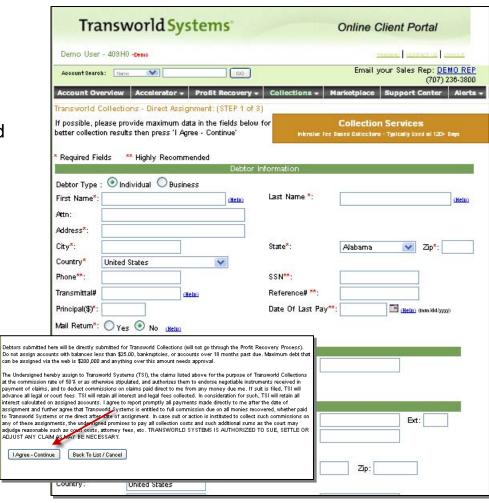
- Escalated collection efforts
- All recovered funds are directed to collector
- We pay you a percentage of recovered funds
- No collection, No charge
- Once an account is in Collections, you will not want to make any type of payment arrangements with your debtors and should refer them to Transworld
- Best utilized on 180 day+ accounts, mailskips, and accounts unresponsive in Profit Recovery.
- You can directly assign to Collections.



Transworld Systems[®]
Collections

How to Submit Debtors (Direct Assignment) - Manual Entry

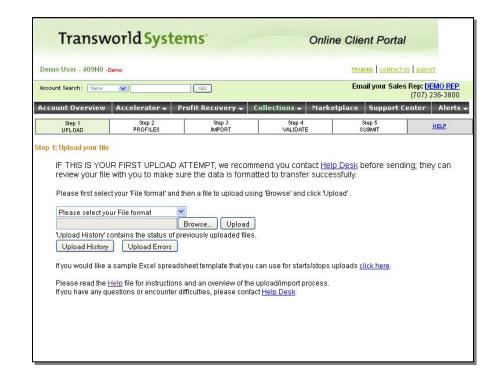
- To directly assign debtors, one at a time, to Transworld Systems Collections, simply scroll over to the service and scroll down to Submit Debtor (Direct Assignment).
- Please note that all required fields are marked with a * and all highly recommended fields are marked with **
- This page calls for maximum data to be entered, such as:
 - Debtor Information
 - Debtor-Personal Information
 - Employment Details
 - Debtor-Vehicle Information
 - Debtor-Bank Details
- In order to move forward you will need to click the "I Agree-Continue" button.





How to Submit Debtors - Bulk Upload

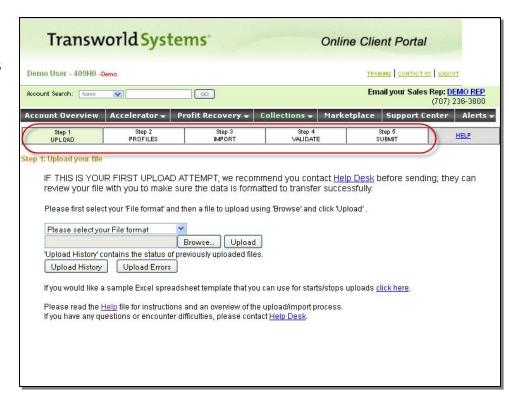
- Uploading debtors in bulk can save time. If this is your first time submitting debtors in bulk upload, we recommend you call the Transworld Systems help desk at 1-888-446-4733 so that they can walk you through the correct process for submitting debtors.
- If you have a need to upload a list of debtors, we support data in the following formats: <u>MS Access</u>, <u>MS Excel</u>, <u>dBase</u>, and <u>Comma Separated</u> Value files
- For a sample Excel spreadsheet template that you can use for starts/stops uploads, visit
 https://service.transworldsystems.com/tab/upload/Template
 <u>e SS6.xls</u>
- All you need to get started is a data file in one of the supported formats that contain your debtor records. This file must contain all of the required information normally used to initiate the Collections process.





How to Submit Debtors - Bulk Upload - cont.

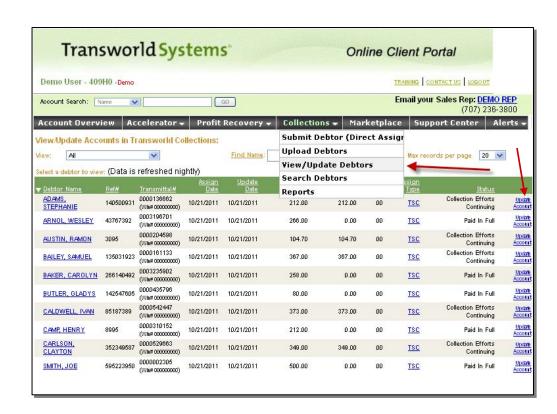
- Once you have your input file ready to go, there are 5 simple steps to submit your debtors to Transworld Systems:
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 - Profiles map columns in your input file to Transworld Systems' standard format
 - Import we convert your data from your format to Transworld Systems' standard format
 - Validate during this step, Transworld Systems does some basic validation for you
 - 5. **Submit** sends your validated information to Transworld Systems for processing
- For more details on each step
 https://service.transworldsystems.com/tab/Upload/TSI
 _UploadDebtors_Help.doc





View/Stop Debtors

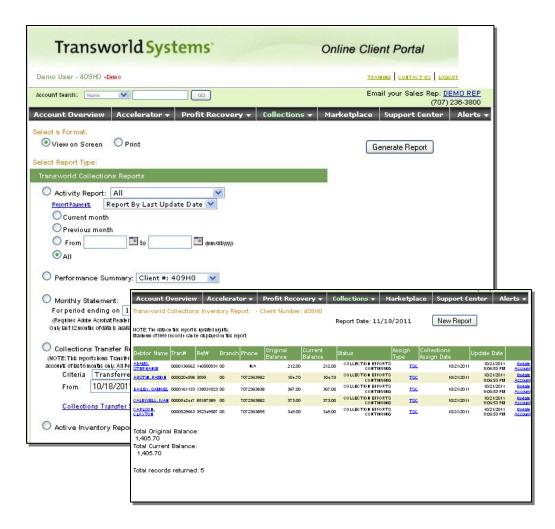
- When you receive a payment, it is your legal responsibility to notify Transworld Systems.
- With this information we will update payments/stop additional contacts from being made.
- To submit a payment all you need to do is click on the View/Stop Debtors tab
 - Find the debtor and click on the Update Account Link
 - This will take you to a screen where you can Update the Debtor Status
- The Update the Account Status Screen will allow you to:
 - Report a Payment
 - Send Updated Notes to Transworld Systems Collections





Reports

- You can pull reports to show the activity of clients in Transworld Systems Collections
 - Activity Report
 - Performance Summary
 - Monthly Statement
 - Collections Transfer Report
 - Active Inventory Report
 - Collection Payments
 - Payments/Updates via OCP





Transworld Systems Collections

- For those accounts that require intense recovery efforts, Transworld Systems offers our Transworld Systems Collections service where we send accounts to a Transworld Systems call center for prelitigation/legal/salvage recovery efforts.
- If you have accounts that require intense recovery efforts/skip-tracing, assign it directly to Transworld Systems Collections
- Transworld Systems Collections works on a percentage basis, please refer to your contract with Transworld Systems for your percentage
- Once an account is placed in Transworld Systems Collections, you cannot cancel collection efforts without potentially incurring a cancellation fee. Please, contact your Sales Agent if this situation comes up for you.
- If your debtor calls you regarding our collection efforts or to make a payment, you must refer them to Transworld Systems. You cannot make payment arrangements. However, you may accept payment in full and report it online.
- If you receive partial payment, you can deposit it and report it online.

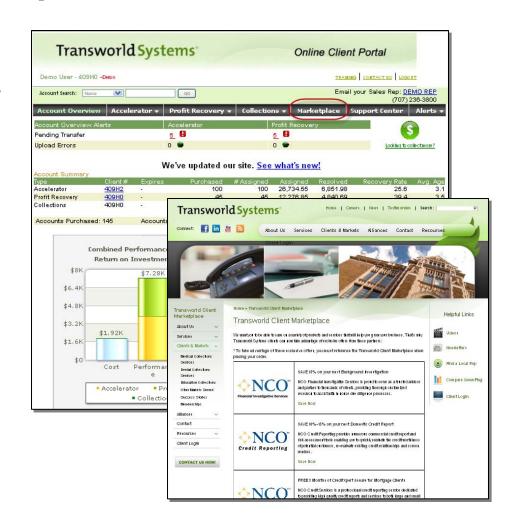


Client Responsibility

- It is very important that you provide as much detail about your customers as possible. The
 more information we have, the better our chances of reaching your customer and
 recovering the money owed to you
- It is your legal responsibility to report any type of payment that you accept from your customer. If you are Paid In Full, you must inform Transworld Systems so that Transworld Systems will cease further collection activity
- If you accept a payment arrangement, you have the ability to suspend actions by Transworld Systems. Please note: This is only available on GreenFlag Profit Recovery, If you accept a payment arrangement, you must report all payments and, if necessary, suspend any action
- Now that you have submitted clients to Transworld Systems for recovery, please discontinue contacting them and let us work collecting your past due accounts for you
- On GreenFlag Profit Recovery: Once an account is suspended, a Change Activity-Reinstate button will show for 60 days.

Marketplace

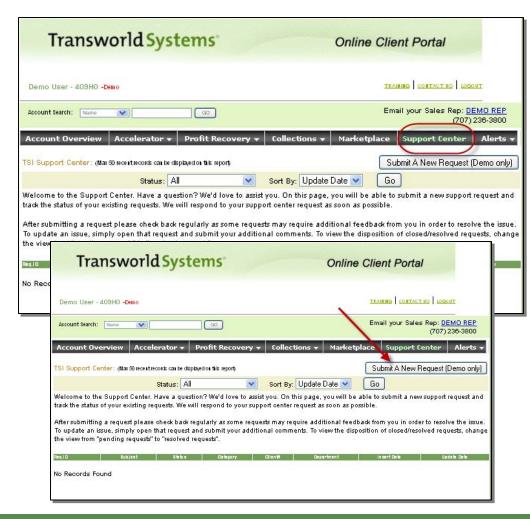
 We want you to be able to save on a variety of products and services that will help you grow your business. That's why Transworld Systems clients can now take advantage of exclusive offers from special partners.



Support Center

- Please use the online Support Center for any assistance you may need. You can submit your new support request and/or check the status of your previously submitted requests. We will typically respond to your inquiry within 24-48 hours, Monday - Friday.
- You can also call us at 1-888-4GoGreen (1-888-446-4733) Monday-Friday, 7 a.m.- 5 p.m. Pacific Time. We will be happy to assist you.





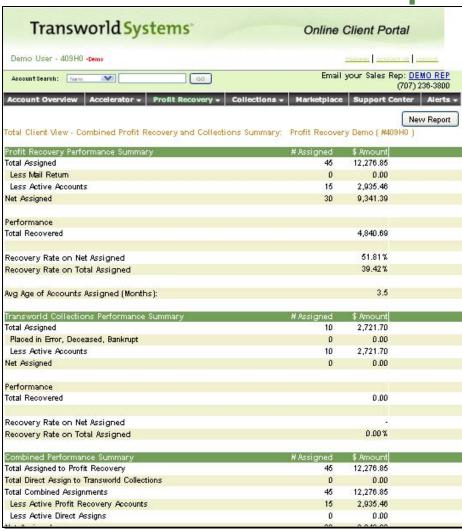
Report Samples

- Call Series Activity Report-This report provides a summary of call activity including: Call Duration,
 Call Time, Demand # and Status
- Total Client View This report provides a combined summary of Accelerator, Profit Recovery and Collections.
- Transworld Activity Report This report provides a complete listing and status of all accounts submitted to Transworld
- Enhanced Performance Report This report provides the investment and the return on your investment from Accelerator and Profit Recovery
- Transworld Systems Collections Performance Summary This report provides a summary of the accounts and amount recovered through Collections.

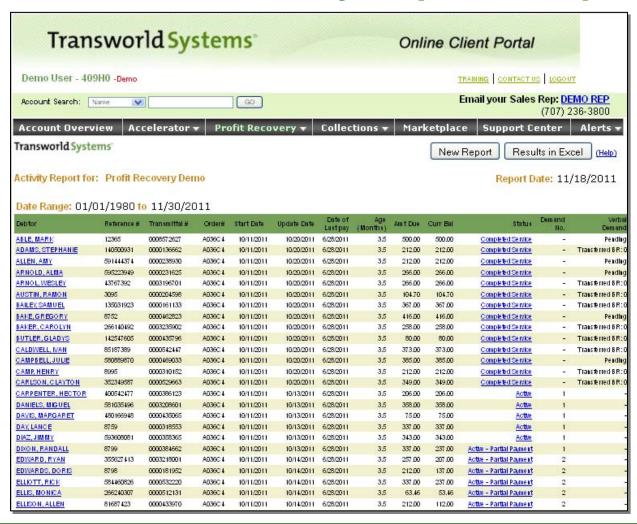
Call Series Activity Report-Sample

Account Overview	Accelerator •	Profit R	ecovery 🕶 Colle	ctions ▼ Marketplace	Support Cento	er Alert	s ~
Results in Excel New Report Call Series Activity: Client Number: 689A9 From 11/03/2007 - To 11/21/2011							
Name	Trans#	Phone	Description	Call Time (EST)	Call Duration	Demand#	Status
ZAGER BROTHERS INC	206185	1973742068	Listened	7/19/2010 9:00:45 AM	27 seconds	2	Done
MR MARTINEZ	206223	201664216	Machine, Left Message	7/19/2010 9:01:04 AM	62 seconds	2	Done
ALLENBY FURNITURE	5360B38	973227090	Machine, Left Message	7/26/2010 9:01:09 AM	72 seconds	2	Done
MICHAEL AVRAM	5360409	973736810	Machine, Left Message	7/26/2010 9:01:40 AM	65 seconds	2	Done
CHARLIE BORINSKY	8143655	908879946	Machine, Left Message	7/26/2010 9:01:28 AM	60 seconds	2	Done
RICHARD GABRIEL	5360130	973838558	Machine, Left Message	7/26/2010 9:01:31 AM	63 seconds	2	Done
VITO GIAMMARELLA	8141975	201512851	Partial Message Left	7/26/2010 9:01:18 AM	28 seconds	2	Done
DAVIDE HOPPE	8141997	973406766	Machine, Left Message	7/26/2010 9:01:30 AM	60 seconds	2	Done
MICHAELJENKINS	536F206	973616077	Listened	7/26/2010 9:01:23 AM	52 seconds	2	Done
FRANK PETRUZZI	8143417	1973226642	Machine, Left Message	7/26/2010 9:01:35 AM	57 seconds	2	Done
PHIL RUBINFELD	8143225	973975091	Machine, Left Message	7/26/2010 9:01:41 AM	56 seconds	2	Done
MR MARTINEZ	206223	201664216	Machine, Left Message	8/2/2010 9:01:48 AM	63 seconds	4	Done
ALLENBY FURNITURE	5360B38	973227090	Machine, Left Message	8/9/2010 9:00:50 AM	73 seconds	4	Done
MICHAEL AVRAM	5360409	973736810	Machine, Left Message	8/9/2010 9:01:23 AM	66 seconds	4	Done
CHARLIE BORINSKY	8143655	908879946	Machine, Left Message	8/9/2010 9:01:11 AM	61 seconds	4	Done
VITO GIAMMARELLA	8141975	201512851	Machine, Left Message	8/9/2010 9:01:26 AM	71 seconds	4	Done

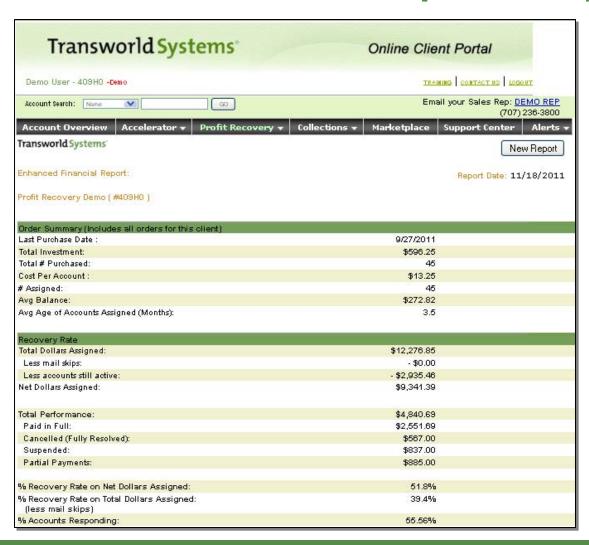
Total Client View-Sample



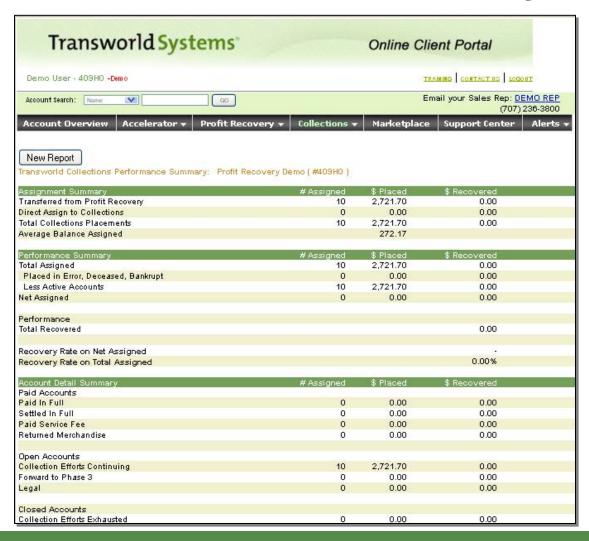
Transworld Activity Report-Sample



Enhanced Performance Report-Sample



Collections Performance Summary-Sample



Transworld Systems Online Client Portal Tutorial

